Actuarial Work-Products, Inc.

8025 North Point Blvd, Suite 207W Winston-Salem, NC 27106 Tel. (336) 759-2035 Fax. (336) 896-0392 e-mail: harker2@earthlink.net Carlton Harker, FSA, MAAA Principal www.self-fundhealth.com www.actuarialworkproducts.com www.ifebp.org/1harker www.awpse.com

TO: Addressee No. 1 ABC Brokers, Inc. PO Box 123 Winston-Salem, NC 27103 Tel. (336)777-7777

Fax (336)77-7777

Addressee No. 2 Self-Funding Actuarial Svcs 8025 North Point, Ste 207W Winston-Salem, NC 27116 Tel. 336-759-2035 Fax 336-896-0392

Addressee No. 3

Test Health Plan 123 South Main Street Baltimore, MD 21211 Tel. (410)777-7777 Fax (410)777-7777

RE: Health Care Plan: Test Plan

Benefits Include: Medical, Rx

Engager is Addressee No. 1

Eligible User is Addressee No. 2

This Certification provides an actuarial opinion with respect to the subject plan which compares the monetary value of the benefits, stop-loss terms, and managed care terms trifurcated between the participant, plan sponsor and stop-loss carrier for the subject Health Care Plan.

The Certification consists three parts:

- Statement of Actuarial Opinion
- Submitted Data and Computation Parameters
- Comments of the Actuary.

Sincerely,

Carlton Harker, FSA, MAAA Actuarial Work-Products, Inc.

STATEMENT OF ACTUARIAL OPINION

OF THE PLAN BENEFIT CALCULATION FOR THE HEALTH CARE PLAN OF THE PLAN SPONSOR

I, Carlton Harker, am a principal of Actuarial Work-Products, Inc., am a Fellow of the Society of Actuaries and am a member of the American Academy of Actuaries. My firm has been retained by the Engager to provide calculations of certain actuarial items for the above-cited Health Care Plan.

I relied upon such Eligible User of the subject Health Care Plan as to the accuracy and completeness of underlying information used in the computation of such items.

In other aspects, my examination included such review of the actuarial assumptions and methods and such tests of actuarial calculations as I considered necessary under the circumstances.

Per Participant Parameters	Network A	<u>Network B</u>	<u>Network C</u>		
Calendar Year Deductible	\$500	\$1,000	\$2,000		
Copay (Participant)	20%	30%	40%		
Out-of-Pocket (Excl. Ded.)	\$2,000	\$4,000	\$8,000		
Specific Stop-Loss Limit	\$75,000	\$75,000	\$75,000		
Annual Medical Cost	\$4,000	\$4,806	\$0		
Cost Trifurcation					
Participant	\$840	\$1,490	\$0		
Plan Sponsor	\$2,840	\$2,884	\$0		
Stop-Loss Carrier	\$320	\$433	\$0		
Total	\$4,000	\$4,807	\$0		
Penetration Factors	68%	32%	0%		
Com	posite Annual Cost				
<u>of</u>	<u>Plan Benefit</u>				
Participant	\$1,048				
Plan Sponsor	\$2,854				
Stop-Loss Carrier	\$356				
Composite	\$4,258				
al Work-Products					
Carlo II Simulations					

The inputted data to such calculations and the trifurcation results therefore are as follows:

Conditions and Terms of Opinion

- 1. That this Work-Product is an actuarial opinion as contemplated by the American Academy of Actuaries.
- 2. That he is qualified to offer such opinion by reason of his meeting the requisite examination, experience and continuing education requirements of the American Academy of Actuaries.
- 3. That this Actuarial Work-Product is the result of a mathematical computer program processing inputed data and documentation as summarized herein.
- 4. That he is independent of and has no conflicted interest with any party with respects to this Work-Product.
- 5. That the Work-Product was prepared at the request of the Eligible User, who is identified herein, and who may or may not be the ultimate user of such Work-Product.
- 6. That he has been engaged, as contemplated by the relevant American Academy of Actuaries, by the Engager identified herein.
- 7. The actuary intends to be a fiduciary with repect to this Work-Product and will act accordingly, striving to meet any and all standards of conduct necessary to meet this end.
- 8. The professional liability for this Work-Product is assumed by Self-Funding Actuarial Services, Inc. which has in place an appropriate professional liability insurance policy. A PDF of the summary page of this policy is available at: www.awpse.com/eando.pdf .

<u>09/25/2008</u> Date

Carlton Harker, FSA, MAAA AAA Number 5293

SUBMITTED DATA AND COMPUTATION PARAMETERS

Addressee No. 1

ABC Brokers, Inc. PO Box 123 Winston-Salem, NC 27103 Tel. (336)777-7777 Fax (336)77-7777 ID B0001 Contact John Smith Email abc@xyz.com

Addressee No. 2

Self-Funding Actuarial Svcs 8025 North Point, Ste 207W Winston-Salem, NC 27116 Tel. 336-759-2035 Fax 336-896-0392 ID E0001 Contact Carlton Harker Email pgc512@yahoo.com

Addressee No. 3

Test Health Plan 123 South Main Street Baltimore, MD 21211 Tel. (410)777-7777 Fax (410)777-7777 ID P0001 Contact Mary Smith Email abc@xyz.com

Requested Work-Products

Health plan risk trifurcation

General Information

Plan Name: Test Plan Plan Year: 01/01/2008 to 12/31/2008 Engager: ABC Brokers, Inc. Eligible User: Self-Funding Actuarial Svcs Plan Sponsor: Test Health Plan No. 001

Plan Parameters

Per Participant Parameters	<u>Network A</u>	Network B	Network C	
Calendar Year Deductible	\$500	\$1,000	\$2,000	
Copay (Participant)	20%	30%	40%	
Out-of-Pocket (Excl. Ded.)	\$2,000	\$4,000	\$8,000	
Specific Stop-Loss Limit	\$75,000	\$75,000	\$75,000	
Annual Medical Cost	\$4,000	\$4,806	\$0	
Penetration Factors	68%	32%	0%	

Calculation Parameters

Number of Trials	1,000
Log normal Dispersal Index	4.5

Notes

- 1. Deductible is calendar year applicable to the participant or covered person.
- 2. Copay is the risk-share factor applicable to the participant or covered person.
- 3. Out-of-pocket is the maximum payable (excluding the deductible) applicable to the participant or covered person.
- 4. Renewal medical cost is total annualized submitted claims, for plan-defined benefits, on the presumption that all participants used only the designated network.
- 5. Penetration Indices show how the participants chose between the networks designated.

COMMENTS OF THE ACTUARY

- 1. Elaborative explanatory comments may be found in this appropriate Sub-Site under these headings:
 - Description of Work-Products
 - Discussion of Manner of Production
 - Fees and Terms
 - Background Reading
- 2. This Work-Product is the property of the Engager who has the fee responsibility and is the party engaging the Actuary. Such Engager must be approved for such Work-Product module and retains such user rights solely at the pleasure/discretion of Actuarial Work-Products, Inc.

Plan Name: Test Plan

Valuation Date: 12/31/2007 Produced by: Actuarial-Work Products, Inc.

USER CODE: 002	USER NAME: p	castevens		COMPUTER:	648i main		VERSION: v20	0080923a	
VAL CODE: 00101	REQUESTED: 0	9/25/2008 09:56:58	AM	PRINTED:	09/25/2008 0	9:57:13 AM	NUMBI	ER:	1
STATUS: TRANSFER COMP	PLE	REQUEST: 1	REQUESTXX	BROWSER:	Mozilla/4.0	(compati	IP ADDRESS:	75.183.28.	226

ADDRESSEE 1 ID: B0001 ADDRESSEE 2 ID: E0001 ADDRESSEE 3 ID: P0001

PLAN ID: 001

VAL NUMBER: 01 COMPUTATION DATE: 12/31/2007 PROJECTED RANGE: 01/01/2008 TO 12/31/2008