## Actuarial Work-Products, Inc.

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8025 North Point Blvd, Suite 207W
Winston-Salem, NC 27106
Tel. (336) 759-2035
Fax. (336) 896-0392
e-mail: harker2@earthlink.net
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Carlton Harker, FSA, MAAA
Principal
www.self-fundhealth.com www.actuarialworkproducts.com www.ifebp.org/1harker www.awpse.com

TO: Addressee No. 1
ABC Brokers, Inc.
PO Box 123
Winston-Salem, NC 27103
Tel. (336)777-7777
Fax (336)77-7777

Addressee No. 2
Self-Funding Actuarial Svcs
8025 North Point, Ste 207W
Winston-Salem, NC 27116
Tel. 336-759-2035
Fax 336-896-0392

Addressee No. 3
Test Health Plan
123 South Main Street
Baltimore, MD 21211
Tel. (410)777-7777
Fax (410)777-7777

## RE: Health Care Plan: Test Plan

Claim Reserve as of: 09/30/2007 (Valuation Date)

## Benefits Include: Medical

Purpose of Computation: AICPA
Date: 09/25/2008
Engager is Addressee No. 1
Eligible User is Addressee No. 2
The scope and objective of this Actuarial Certification were to value the Claims Reserves of said Health Care Plan as of the Valuation Date and for Purpose above-shown.

The methodology consisted of a modified extension of the "claims triangle" (incurred and paid) as of the Valuation Date and estimated claims paid after such date that were incurred prior thereto. The basis of the estimate was the claims data furnished by the Claims Administrator.

This Certification consists of three parts:

- Statement of Actuarial Opinion
- Actuary's Statement of Due Diligence
- Submitted Data and Computation Parameters.

Sincerely,

Carlton Harker, FSA, MAAA
Actuarial Work-Products, Inc.

# STATEMENT OF ACTUARIAL OPINION <br> OF THE CLAIM RESERVE COMPUTATION FOR THE HEALTH CARE PLAN OF THE PLAN SPONSOR AS OF THE VALUATION DATE 

I, Carlton Harker, am a principal of Actuarial Work-Products, Inc., am a Fellow of the Society of Actuaries and am a member of the American Academy of Actuaries. My firm has been retained by the Engager to provide calculations of certain actuarial items for the above-cited Health Care Plan.

I relied upon such Eligible User of the subject Health Care Plan as to the accuracy and completeness of underlying information used in the computation of such items.

In other aspects, my examination included such review of the actuarial assumptions and methods and such tests of actuarial calculations as I considered necessary under the circumstances.

Claim Reserves as of the Valuation Date \$113,562

Claim Reserve Includes

- Due and unpaid and reported and not processed
- Incurred and not reported

Such reserves are net of reinsurance or stop-loss recovery. No provision is made for additional claims due to ongoing lawsuits, if any. No provision is made for claimrelated expenses. No margin of safety is included.

There is a statistically-supportable confidence in such Claim Reserves set forth above as follows:

Desired Level of Confidence That
The Actual Paid Claims Run-Out Will Be Within the Indicated Limits
$90 \% \quad \$ 76,479 \quad \$ 150,645$

Testing of prior and/or current Claim Reserves is as follows:

## Prior

| Valuation | Computed | Claims Paid Through Sep 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Date | Reserve | Expected | Actual | $\underline{\text { Ratio A/E }}$ |
| 12/31/2006 | \$180,000 | \$174,600 | \$73,452 | 0.42 |
| 03/31/2007 | \$150,000 | \$135,000 | \$110,176 | 0.82 |
| 06/30/2007 | \$145,000 | \$94,250 | \$81,035 | 0.86 |

This computation is probabilistic (or stochastic) in nature in that the computed Claim Reserve is a "best estimate" using sampling techniques. The traditional computation is deterministic in nature.

In my opinion, the claim reserve(s) certified herein, meet three criteria:

- Are computed in accordance with commonly accepted actuarial standards consistently applied and are fairly stated in accordance with sound actuarial principles;
- Make a good and sufficient provision, in the aggregate, for all non-matured claim obligations of the plan.
- Are computed on the basis of actuarial assumptions and actuarial methods consistent in most but not necessarily all material respects with those used in computing the corresponding items in the certification of the preceding plan year-end.

09/25/2008
Date
Carlton Harker, FSA, MAAA
Actuarial Work Products, Inc.
AAA Number 5293

## ACTUARY'S DUE DILLIGENCE STATEMENT

1. Claims paid dates for the lag study are understood by the actuary to be consistent with claims paid dates for the trust account, if any.
2. No audit of the accuracy of the submitted data was made.
3. With regards submitted claims lag data, the actuary was not provided with (a) reported, (b) processing, (c) check preparation or (d) check cleared dates. The date paid for purposes of the claim reserve is that date where the claim has been funded and the claim check effectively released into the "mail stream". That is, the actuary does not certify the amount of any liability for claims (a) in course of settlement or (b) due and unpaid.
4. Incurred date for a hospitalization may be the date of admission or the date of discharge; incurred date for maternity may be the date of birth or the date of conception.
5. No specific inquiry is made by the actuary as regards claims backlog.
6. The computation assumes a constancy of plan design.
7. No attempt to analyze larger claims is made.
8. The Certifying Actuary is qualified to provide this opinion in accordance with the rules of professional conduct promulgated by the American Academy of Actuaries.
9. With respect to this opinion, the actuary asserts:
a. That this Work-Product is an actuarial opinion as contemplated by the American Academy of Actuaries.
b. That he is qualified to offer such opinion by reason of his meeting the requisite examination, experience and continuing education requirements of the American Academy of Actuaries.
c. That this Actuarial Work-Product is the result of a mathematical computer program processing imputed data and documentation that are summarized herein.
d. That he is independent of and has no conflicted interest with any party with respects to this Work-Product.
e. That the Work-Product was prepared at the request of the Eligible User (approved as such by Actuarial Work-Products, Inc.), who is identified herein, and who may or may not be the ultimate user of such Work-Product.
f. That he has been engaged, as contemplated by the relevant American Academy of Actuaries, by the Engager identified herein.
10. The actuary intends to be a fiduciary with repect to this Work-Product and will act accordingly, striving to meet any and all standards of conduct necessary to meet this end.
11. The professional liability for this Work-Product is assumed by Self-Funding Actuarial Services, Inc. which has in place an appropriate professional liability insurance policy. A PDF of the summary page of this policy is available at: www.awpse.com/eando.pdf.

| PAID: Oct 2006 |  |  | PAID: Nov 2006 |  |  | PAID: Dec 2006 |  |  | PAID: Jan 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INCURRED | \$CLAIMS | PROJECTED | INCURRED | \$CLAIMS | PROJECTED | INCURRED | \$CLAIMS | PROJECTED | INCURRED | \$CLAIMS | PROJECTED |
| MONTH | PAID | \$LAG CLMS | MONTH | PAID | \$LAG CLMS | MONTH | PAID | \$LAG CLMS | MONTH | PAID | \$LAG CLMS |
| Oct06 | \$44,538 | \$0 | Nov06 | \$8,975 | \$0 | Dec06 | \$35,594 | \$0 | Jan07 | \$38,496 | \$0 |
| Sep06 | \$64,272 | \$64,272 | Oct06 | \$90,015 | \$90,015 | Nov06 | \$65,110 | \$65,110 | Dec06 | \$39,743 | \$39,743 |
| Aug06 | \$3,843 | \$7,686 | Sep06 | \$16,641 | \$33,282 | Oct06 | \$7,091 | \$14,182 | Nov06 | \$2,273 | \$4,546 |
| Jul06 | \$456 | \$1,368 | Aug06 | \$2,419 | \$7,257 | Sep06 | \$4,144 | \$12,432 | Oct06 | \$827 | \$2,481 |
| Jun06 | \$8,082 | \$32,328 | Jul06 | \$816 | \$3,264 | Aug06 | \$805 | \$3,220 | Sep06 | \$497 | \$1,988 |
| May 06 | \$800 | \$4,000 | Jun06 | \$826 | \$4,130 | Jul0 6 | \$510 | \$2,550 | Aug06 | \$0 | \$0 |
| Apr06 | \$50 | \$300 | May06 | \$558 | \$3,348 | Jun0 6 | \$29 | \$174 | Jul0 6 | \$228 | \$1,368 |
| Mar06 | \$10 | \$70 | Apr06 | \$1,339 | \$9,373 | May 06 | \$169 | \$1,183 | Jun06 | \$0 | \$0 |
| Feb06 | \$0 | \$0 | Mar06 | \$784 | \$6,272 | Apr06 | \$0 | \$0 | May 06 | \$1,050 | \$8,400 |
| Jan06 | \$0 | \$0 | Feb06 | \$466 | \$4,194 | Mar06 | \$0 | \$0 | Apr06 | \$0 | \$0 |
| Dec05 | \$0 | \$0 | Jan06 | \$252 | \$2,520 | Feb0 6 | \$4 | \$40 | Mar06 | \$0 | \$0 |
| Nov05 | \$0 | \$0 | Dec05 | \$0 | \$0 | Jan06 | \$38 | \$418 | Feb06 | \$0 | \$0 |
| Oct05 | \$0 | \$0 | Nov05 | \$0 | \$0 | Dec05 | \$0 | \$0 | Jan06 | \$0 | \$0 |
| TOTAL | \$122,051 | \$110,024 | TOTAL | \$123,091 | \$163,655 | TOTAL | \$113,494 | \$99,309 | TOTAL | \$83,114 | \$58,526 |
| ANN/\% | \$1,464,612 | 7.50\% | AnN/\% | \$1,477,092 | 11.10\% | ANN/\% \$ | \$1,361,928 | 7.30\% | AnN $/ \%$ | \$997,368 | 5.90\% |

------- SAMPLE NO: 5 --------
PAID: Feb 200
PAID: Feb 2007
PAID. Feb 2007 PAID: Mar 2007

| INCURRED | \$CLAIMS | PROJECTED | INCURRED | \$CLAIMS | PROJECTED | INCURRED | \$CLAIMS | PROJECTED | INCURRED | \$CLAIMS | PROJECTED |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MONTH | PAID | \$LAG CLMS | MONTH | PAID | \$LAG CLMS | MONTH | PAID | \$LAG CLMS | MONTH | PAID | \$LAG CLMS |
| Feb07 | \$17,341 | \$0 | Mar07 | \$32,875 | \$0 | Apr07 | \$31,678 | \$0 | May07 | \$17,354 | \$0 |
| Jan07 | \$52,288 | \$52,288 | Feb07 | \$55,212 | \$55,212 | Mar07 | \$82,354 | \$82,354 | Apr07 | \$54,894 | \$54, 894 |
| Dec06 | \$3,593 | \$7,186 | Jan07 | \$22,128 | \$44,256 | Feb07 | \$5,827 | \$11,654 | Mar07 | \$5,886 | \$11,772 |
| Nov06 | \$704 | \$2,112 | Dec06 | \$12,482 | \$37,446 | Jan07 | \$4,514 | \$13,542 | Feb07 | \$3,310 | \$9,930 |
| Oct06 | \$304 | \$1,216 | Nov06 | \$502 | \$2,008 | Dec06 | \$41 | \$164 | Jan07 | \$346 | \$1,384 |
| Sep06 | \$659 | \$3,295 | Oct06 | \$838 | \$4,190 | Nov06 | \$66 | \$330 | Dec06 | \$113 | \$565 |
| Aug06 | \$5,074 | \$30,444 | Sep06 | \$133 | \$798 | Oct06 | \$1,001 | \$6,006 | Nov06 | \$168 | \$1,008 |
| Jul06 | \$9 | \$63 | Aug06 | \$62 | \$434 | Sep06 | \$0 | \$0 | Oct06 | \$90 | \$630 |
| Jun06 | \$356 | \$2,848 | Jul06 | \$55 | \$440 | Aug06 | \$0 | \$0 | Sep06 | \$401 | \$3,208 |
| May06 | \$78 | \$702 | Jun06 | \$0 | \$0 | Jul06 | \$0 | \$0 | Aug06 | \$82 | \$738 |
| Apr06 | \$336 | \$3,360 | May06 | \$0 | \$0 | Jun06 | \$0 | \$0 | Jul06 | \$511 | \$5,110 |
| Mar06 | \$0 | \$0 | Apr06 | \$0 | \$0 | May06 | \$0 | \$0 | Jun06 | \$34 | \$374 |
| Feb06 | \$0 | \$0 | Mar06 | \$0 | \$0 | Apr06 | \$0 | \$0 | May06 | \$147 | \$2,058 |
| TOTAL | \$80,742 | \$103,514 | TOTAL | \$124,287 | \$144,784 | TOTAL | \$125,481 | \$114,050 | TOTAL | \$83,336 | \$91,671 |
| ANN/\% | \$968,904 | 10.70\% | AnN/\% | \$1,491,444 | 9.70\% | ANN/\% | \$1,505,772 | 7.60\% | AnN/\% | \$1,000,032 | 9.20\% |

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SAMPLE NO: 9 -----PAID: Jun 2007
INCURRED \$CLAIMS PROJECTED INCURR

| INCURRED | \$CLAIMS | PROJECTED | INCURRED | \$CLAIMS | PROJECTED | INCURRED | \$CLAIMS | PROJECTED | INCURRED | \$CLAIMS | PROJECTED |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MONTH | PAID | \$LAG CLMS | MONTH | PAID | \$LAG CLMS | MONTH | PAID | \$LAG CLMS | MONTH | PAID | \$LAG CLMS |
| Jun07 | \$37,655 | \$0 | Jul07 | \$31,040 | \$0 | Aug07 | \$43,360 | \$0 | Sep 07 | \$17,734 | \$0 |
| May07 | \$101,046 | \$101,046 | Jun07 | \$51,884 | \$51,884 | Jul07 | \$92,518 | \$92,518 | Aug07 | \$83,043 | \$83,043 |
| Apr07 | \$6,301 | \$12,602 | May07 | \$7,423 | \$14,846 | Jun07 | \$7,709 | \$15,418 | Jul07 | \$16,943 | \$33,886 |
| Mar07 | \$1,218 | \$3,654 | Apr07 | \$3,638 | \$10,914 | May07 | \$2,273 | \$6,819 | Jun07 | \$1,238 | \$3,714 |
| Feb07 | \$50 | \$200 | Mar07 | \$251 | \$1,004 | Apr07 | \$1,911 | \$7,644 | May07 | \$1,075 | \$4,300 |
| Jan07 | \$6 | \$30 | Feb07 | \$0 | \$0 | Mar07 | \$179 | \$895 | Apr07 | \$550 | \$2,750 |
| Dec06 | \$150 | \$900 | Jan07 | \$84 | \$504 | Feb07 | \$14 | \$84 | Mar07 | \$1,415 | \$8,490 |
| Nov06 | \$411 | \$2,877 | Dec06 | \$98 | \$686 | Jan07 | \$1,008 | \$7,056 | Feb07 | \$65 | \$455 |
| Oct06 | \$0 | \$0 | Nov06 | \$21 | \$168 | Dec06 | \$0 | \$0 | Jan07 | \$0 | \$0 |
| Sep06 | \$29 | \$261 | Oct06 | \$0 | \$0 | Nov06 | \$0 | \$0 | Dec06 | \$0 | \$0 |
| Aug06 | \$0 | \$0 | Sep06 | \$0 | \$0 | Oct06 | \$0 | \$0 | Nov06 | \$0 | \$0 |
| Jul06 | \$87 | \$957 | Aug06 | \$0 | \$0 | Sep06 | \$0 | \$0 | Oct06 | \$95 | \$1,045 |
| Jun06 | \$0 | \$0 | Jul06 | \$0 | \$0 | Aug0 6 | \$104 | \$1,456 | Sep06 | \$0 | \$0 |
| TOTAL | \$146,953 | \$122,527 | TOTAL | \$94,439 | \$80,006 | TOTAL | \$149,076 | \$131,890 | TOTAL | \$122,158 | \$137,683 |
| AnN/\% | \$1,763,436 | 6.90\% | AnN/\% | \$1,133,268 | 7.10\% | ANN/\% | \$1,788,912 | 7.40\% | AnN/\% | \$1,465,896 | $9.40 \%$ |

## ADDRESSEES

ADDRESSEE 1 ID: B0001
NAME: ABC Brokers, Inc. CONTACT: John Smith
ADDR: PO Box $123 \quad$ EMAIL: abc@xyz.com

CITY: Winston-Salem
IT: NC ZIP: 27103
TEL: (336)777-7777
FAX: (336)77-7777

ADDRESSEE 2 ID: E0001
NAME: Self-Funding Actuarial Svcs CONTACT: Carlton Harker
ADDR: 8025 North Point, Ste 207W EMAIL: pgc512@yahoo.com
CITY: Winston-Salem ST: NC ZIP: 27116

TEL: 336-759-2035 FAX: 336-896-0392

ADDRESSEE 3 ID: P0001
NAME: Test Health Plan CONTACT: Mary Smith
ADDR: 123 South Main Street EMAIL: abc@xyz.com
CITY: Baltimore ST: MD ZIP: 21211

TEL: (410) 777-7777 FAX: (410)777-7777

## PLAN

PLAN ID: 001
NAME OF PLAN: Test Plan
PLAN DOL NUMBER:
OTHER DESIGNATION:
BENEFITS INCLUDED: M: Yx:N D:N V:N STD:N

CLAIMS OVER SPECIFIC: Included (Y/N): N
INCURRED DATE --- INSTITUTIONAL CARE: (A)dmission or (D)ischarge: D

CLAIM RESERVE PURPOSE: AICPA:X Gov: 990: 1041: MOL:

## VALUATION

VAL NUMBER: 01
VALUATION DATE MONTH \& YEAR: Sep 2007
CODE RANGE FOR SAMPLING PURPOSES: Oct 2006 TO Sep 2007
BASIS OF ANNUALIZED CLAIMS: MOST RECENT 12 MONTHS x 1.00
PRIOR RESERVE TESTING:

| VAL CODE | COMPUTED RESERVE \$ |
| :--- | :---: |
| Dec 2006 | 180000 |
| Mar 2007 | 150000 |
| Jun 2007 | 145000 |

MISCELLANEOUS VALUES


STANDARD DEVIATION



